MANAGEMENT & LEADERSHIP CONCENTRATION

The Management & Leadership concentration provides students with opportunities to develop the technical, interpersonal, conceptual, diagnostic, communication, and decision-making skills to effectively carry out management functions. The Management & Leadership concentration is designed with the flexibility to permit students to select management courses that will meet their specific interests and career objectives.

BSBA Degree with Management & Leadership Concentration Requirements

Code	Title Cr	edits
General Education	Requirements - 34 Hours Required	
Fundamental Skills		15
Writing – 6 hrs.		
ENGL 1150	ENGLISH COMPOSITION I	
ENGL 1160	COLLEGE RESEARCH AND INFORMATION LITERACY	
Oral Communica	ition – 3 hrs.	
CMST 1110	PUBLIC SPEAKING FUNDS	
or CMST 2120	ARGUMENTATION AND DEBATE	
Quantitative Lite	racy – 3 hrs.	
MATH 1120	INTRODUCTION TO MATHEMATICAL AND COMPUTATIONAL THINKING	
or MATH 1130	QUANTITATIVE LITERACY	
or MATH 1140	QUANTITATIVE REASONING FOR HEALTHCARE PROFESSIONALS	
or MATH 1300	COLLEGE ALGEBRA WITH SUPPORT	
Data Literacy – 3	hrs.	
Select one from the	e following:	
STAT 1100	DATA LITERACY AND VISUALIZATION	
STAT 1530	ELEMENTARY STATISTICS	
approved data lite	dents can satisfy this requirement with an racy course, or any approved natural or eral education course.	
Breadth of Knowled	dge	13
Social Science – 3	hrs.	
Humanities – 3 hrs	·.	
Natural & Physical	Science (must complete a lab) – 4 hrs.	
Arts – 3 hrs.		
Individual and Soci	al Responsibility	6
Cultural Knowledg	e – 3 hrs.	
Civic Knowledge a	nd Engagement – 3 hrs.	
MAJOR REQUIREM	ENTS - 69 Hours Required	
Must complete all MA (2.0) or higher	JOR REQUIREMENTS with a grade of C	
**Course will satisfy U	JNO's General Education requiirement	
^Course requires pre-	requisite(s)	
All of the following:	3	
ENGL 1150	ENGLISH COMPOSITION I (** ^)	
ENGL 1160	COLLEGE RESEARCH AND INFORMATION LITERACY (** ^)	

CMST 1110	PUBLIC SPEAKING FUNDS (**)	
Select 1 of the Fol	lowing	3
MATH 1370	APPLIED ALGEBRA AND OPTIMIZATION WITH DATA ANALYSIS (^)	
MATH 1930	CALCULUS FOR THE MANAGERIAL, LIFE, AND SOCIAL SCIENCES (^)	
All of the Followin	g	45
ECON 2200	PRINCIPLES OF ECONOMICS (MICRO) (** ^)	
ECON 2220	PRINCIPLES OF ECONOMICS (MACRO) (** ^)	
BSAD 2130	PRINCIPLES OF BUSINESS STATISTICS (^)	
ACCT 2010	PRINCIPLES OF ACCOUNTING I (^)	
ACCT 2020	PRINCIPLES OF ACCOUNTING II (^)	
MKT 3200	BUSINESS COMMUNICATIONS (^)	
MKT 3310	PRINCIPLES OF MARKETING (^)	
MGMT 3490	MANAGING PEOPLE AND ORGANIZATIONS (^)	
LAWS 3930	BUSINESS LAW FUNDAMENTALS (^)	
FNBK 3250	PRINCIPLES OF FINANCIAL MANAGEMENT (^)	
MGMT 3100	MANAGEMENT INFORMATION SYSTEMS (^)	
SCMT 3500	MANAGING OPERATIONS IN THE SUPPLY CHAIN (^)	
MGMT 4480	CORPORATE AND BUSINESS STRATEGY (^)	
*INTERNATIONAL	DIMENSION - 3 hrs	
*INTERNATIONAL	DIMENSION - 3 hrs	
beyond the general o	plete at least six hours of course work education Cultural Knowledge requirement ctive. A list of approved International can be found on the student's degree audit.	
Select 1 of the Fol	•	3
CMST 2120	ARGUMENTATION AND DEBATE (**)	
CMST 3130	SPEECH COMMUNICATION IN BUSINESS AND THE PROFESSIONS (^)	
CMST 3140	CONTEMPORARY PRESENTATIONS (^)	
CMST 3150	INTERCOLLEGIATE FORENSICS I (^)	
CMST 3160	INTERCOLLEGIATE FORENSICS II (^)	
	INTERCOLLEGIATE FOREINSICS II ()	
MKT 3100	PROFESSIONAL SELLING (^)	
	()	
	PROFESSIONAL SELLING (^) cadership Concentration Courses	9
Management & Le	PROFESSIONAL SELLING (^) cadership Concentration Courses	9
Management & Le	PROFESSIONAL SELLING (^) cadership Concentration Courses g MANAGING BEHAVIOR IN	9
Management & Le All of the Followin MGMT 4040	PROFESSIONAL SELLING (^) cadership Concentration Courses g MANAGING BEHAVIOR IN ORGANIZATIONS (^) MANAGING CHANGE AND	9
Management & Le All of the Followin MGMT 4040 MGMT 4100	PROFESSIONAL SELLING (^) cadership Concentration Courses g MANAGING BEHAVIOR IN ORGANIZATIONS (^) MANAGING CHANGE AND INNOVATION (^) LEARNING TO LEAD (^)	9
Management & Le All of the Followin MGMT 4040 MGMT 4100 MGMT 4230	PROFESSIONAL SELLING (^) cadership Concentration Courses g MANAGING BEHAVIOR IN ORGANIZATIONS (^) MANAGING CHANGE AND INNOVATION (^) LEARNING TO LEAD (^)	
Management & Le All of the Followin MGMT 4040 MGMT 4100 MGMT 4230 Select 3 of the Foll MGMT/ACMP	PROFESSIONAL SELLING (^) cadership Concentration Courses g MANAGING BEHAVIOR IN ORGANIZATIONS (^) MANAGING CHANGE AND INNOVATION (^) LEARNING TO LEAD (^) lowing MANAGING COLLABORATIVE	
Management & Le All of the Followin MGMT 4040 MGMT 4100 MGMT 4230 Select 3 of the Foll MGMT/ACMP 4090	PROFESSIONAL SELLING (^) radership Concentration Courses g MANAGING BEHAVIOR IN ORGANIZATIONS (^) MANAGING CHANGE AND INNOVATION (^) LEARNING TO LEAD (^) lowing MANAGING COLLABORATIVE ENGAGEMENT (^)	
Management & Le All of the Followin MGMT 4040 MGMT 4100 MGMT 4230 Select 3 of the Foll MGMT/ACMP 4090 MGMT 4150	PROFESSIONAL SELLING (^) cadership Concentration Courses g MANAGING BEHAVIOR IN ORGANIZATIONS (^) MANAGING CHANGE AND INNOVATION (^) LEARNING TO LEAD (^) lowing MANAGING COLLABORATIVE ENGAGEMENT (^) GLOBAL BUSINESS MANAGEMENT (^)	
Management & Le All of the Followin MGMT 4040 MGMT 4100 MGMT 4230 Select 3 of the Foll MGMT/ACMP 4090 MGMT 4150 MGMT 4330	PROFESSIONAL SELLING (^) radership Concentration Courses g MANAGING BEHAVIOR IN ORGANIZATIONS (^) MANAGING CHANGE AND INNOVATION (^) LEARNING TO LEAD (^) lowing MANAGING COLLABORATIVE ENGAGEMENT (^) GLOBAL BUSINESS MANAGEMENT (^) PROJECT MANAGEMENT (^) MANAGERIAL NEGOTIATION STRATEGIES (^) INNOVATION VENTURES (^) 1	
Management & Le All of the Followin MGMT 4040 MGMT 4100 MGMT 4230 Select 3 of the Foll MGMT/ACMP 4090 MGMT 4150 MGMT 4330 MGMT 4450	PROFESSIONAL SELLING (^) radership Concentration Courses g MANAGING BEHAVIOR IN ORGANIZATIONS (^) MANAGING CHANGE AND INNOVATION (^) LEARNING TO LEAD (^) lowing MANAGING COLLABORATIVE ENGAGEMENT (^) GLOBAL BUSINESS MANAGEMENT (^) PROJECT MANAGEMENT (^) MANAGERIAL NEGOTIATION STRATEGIES (^) INNOVATION VENTURES (^) ¹ MANAGEMENT INTERNSHIP (^)	
Management & Le All of the Followin MGMT 4040 MGMT 4100 MGMT 4230 Select 3 of the Foll MGMT/ACMP 4090 MGMT 4150 MGMT 4330 MGMT 4450 MGMT 4720	PROFESSIONAL SELLING (^) radership Concentration Courses g MANAGING BEHAVIOR IN ORGANIZATIONS (^) MANAGING CHANGE AND INNOVATION (^) LEARNING TO LEAD (^) lowing MANAGING COLLABORATIVE ENGAGEMENT (^) GLOBAL BUSINESS MANAGEMENT (^) PROJECT MANAGEMENT (^) MANAGERIAL NEGOTIATION STRATEGIES (^) INNOVATION VENTURES (^) 1	

MANAGEMENT (^)

ENTR 3710	ENTREPRENEURIAL FOUNDATIONS (^)
LAWS 4220	LEGAL ISSUES IN MANAGEMENT (^)
or LAWS 3940	LEGAL AND ETHICAL APPLICATIONS
ELECTIVES -	

Elective hours as required to reach a total of 120 hours

Secondary Concentration in Management & Leadership Requirements

Code	Title	Credits
All of the Following	- 12 Hours Required	
MGMT 3490	MANAGING PEOPLE AND ORGANIZATIONS	
MGMT 4040	MANAGING BEHAVIOR IN ORGANIZATIONS	
MGMT 4100	MANAGING CHANGE AND INNOVATION	
MGMT 4230	LEARNING TO LEAD	

Students must meet all prerequisites to enroll in MGMT 3490 (https://catalog.unomaha.edu/search/?P=MGMT%203490). A grade of C (2.00) or better is required in each course to apply to the secondary concentration in management & leadership.

BSBA Degree with Management & Leadership Concentration Four Year Plan

Freshman		
Fall		Credits
ENGL 1150	ENGLISH COMPOSITION I 1	3
MATH 1300	COLLEGE ALGEBRA WITH SUPPORT ²	4
CMST 1110	PUBLIC SPEAKING FUNDS	3
General Education Co	urse or Elective	3
BSAD 1100	BUSINESS MAVERICKS: COLLEGE AND CAREER FOUNDATIONS (Recommended)	1
	Credits	14
Spring		
ENGL 1160	COLLEGE RESEARCH AND	3
	INFORMATION LITERACY	
ECON 2200	PRINCIPLES OF ECONOMICS (MICRO)	3
MATH 1370	APPLIED ALGEBRA AND OPTIMIZATION	3
	WITH DATA ANALYSIS	
General Education Course or Elective		3
General Education Course or Elective		3
	Credits	15
Sophomore		
Fall		
MKT 3200	BUSINESS COMMUNICATIONS	3
ACCT 2010	PRINCIPLES OF ACCOUNTING I	3
ECON 2220	PRINCIPLES OF ECONOMICS (MACRO)	3
General Education Co	urse or Elective	4

General Education		3
	Credits	16
Spring		
ACCT 2020	PRINCIPLES OF ACCOUNTING II	3
BSAD 2130	PRINCIPLES OF BUSINESS STATISTICS	3
MKT 3310	PRINCIPLES OF MARKETING	3
MGMT 3490	MANAGING PEOPLE AND ORGANIZATIONS	3
General Education	Course or Elective	3
	Credits	15
Junior		
Fall		
FNBK 3250	PRINCIPLES OF FINANCIAL MANAGEMENT	3
LAWS 3930	BUSINESS LAW FUNDAMENTALS	3
Second Speech ³		3
General Education	Course or Elective	3
MGMT 4040	MANAGING BEHAVIOR IN ORGANIZATIONS	3
	Credits	15
Spring		
MGMT 3100	MANAGEMENT INFORMATION SYSTEMS	3
International Dime	nsion	3
MGMT 4100	MANAGING CHANGE AND INNOVATION	3
MGMT Elective ⁴		3
Elective		3
	Credits	15
Senior		
Fall		
SCMT 3500	MANAGING OPERATIONS IN THE SUPPLY CHAIN	3
International Dime	nsion	3
MGMT 4230	LEARNING TO LEAD	3
MGMT Elective ⁴		3
Elective		3
	Credits	15
Spring		
MGMT 4480	CORPORATE AND BUSINESS STRATEGY	3
MGMT Elective ⁴		3
Elective		3
Elective		3
Elective		3
	Credits	15
	Total Credits	120

- ¹ Requires English Composition Placement
- ² This course may or may not be required depending on Math Placement.
- For this requirement students must choose from the following list: MKT 3100, CMST 2120, CMST 3130, CMST 3140, CMST 3150, or CMST 3160.
- ⁴ See DegreeWorks or Stellic for approved elective options.

This roadmap is a suggested plan of study and does not replace meeting with an advisor. Please note that students may need to adjust the actual sequence of courses based on course availability. Please consult an advisor in your major program for further guidance.

¹ This course has not been offered since 2020.

This plan is not a contract and curriculum is subject to change

Additional Information About this Plan:

University Degree Requirements: The minimum number of hours for a UNO undergraduate degree is 120 credit hours. Please review the requirements for your specific program to determine all requirements for the program. In order to graduate on-time (four years for an undergraduate degree), you need to take 30 hours each year.

Placement Exams: For Math, English, Foreign Language, a placement exam may be required. More information on these exams can be found at https://www.unomaha.edu/enrollment-management/testing-center/placement-exams/information.php

**Transfer credit or placement exam scores may change suggested plan of study

GPA Requirements:

Courses within the College of Business require students to obtain a minimum NU GPA of 2.5 or better.

Graduation Requirements:

- Students must earn a minimum of 120 credit hours for a BSBA.
- 42 of those credit hours must be in upper division courses.
- For a BSBA business core, BSBA concentration, or business elective course to fulfill BSBA requirements, it must be taken on a letter-grade basis and the student must earn a grade of "C" (2.0) or higher.

CBA students must earn a minimum NU GPA of 2.50 and a minimum Business GPA of 2.50. If students are earning an accounting concentration or secondary concentration, a minimum upper division accounting GPA of 2.50 is additionally required.